



**Beng Kuang Marine Limited**  
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## **Beng Kuang Marine's 9M2007 PAT Soars 151% to S\$6.8 million**

- *Profit attributable to shareholders jumped 64% to S\$4.4 million on the back of 35% increase in revenue to S\$71.1 million*
- *Infrastructure Engineering division saw a revenue surge of 102.2% to S\$24.4 million*

**Singapore, 31 October 2007** – Beng Kuang Marine Limited (“**BKM**”) and its subsidiaries (the “Group”) (“明光海事”) has achieved record earnings of S\$6.8 million on the back of S\$71.1 million revenue for the first nine months of FY2007 (“9M2007”).

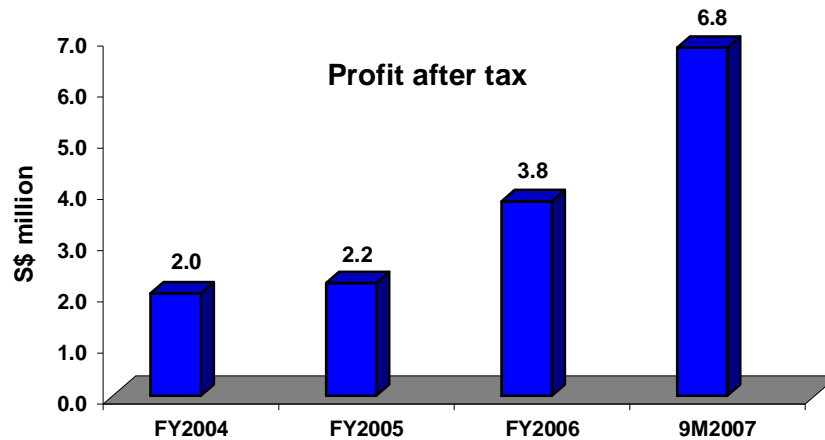
<b>Overall highlights</b>	<b>3Q2007 S\$ '000</b>	<b>3Q2006 S\$ '000</b>	<b>Change</b>	<b>9M2007 S\$ '000</b>	<b>9M2006 S\$ '000</b>	<b>Change</b>
<b>Revenue</b>	<b>21,008</b>	<b>18,061</b>	<b>16%</b>	<b>71,083</b>	<b>52,752</b>	<b>35%</b>
<b>Gross profit</b>	<b>5,602</b>	<b>5,062</b>	<b>11%</b>	<b>17,055</b>	<b>13,838</b>	<b>23%</b>
<b>Profit from operations</b>	<b>2,050</b>	<b>1,568</b>	<b>31%</b>	<b>6,365</b>	<b>4,169</b>	<b>53%</b>
<b>Profit before tax</b>	<b>4,535</b>	<b>1,317</b>	<b>244%</b>	<b>8,509</b>	<b>3,490</b>	<b>144%</b>
<b>Profit after tax</b>	<b>4,017</b>	<b>1,085</b>	<b>270%</b>	<b>6,791</b>	<b>2,710</b>	<b>151%</b>
<b>Profit attributable to shareholders</b>	<b>1,668</b>	<b>1,001</b>	<b>67%</b>	<b>4,434</b>	<b>2,711</b>	<b>64%</b>

### **9M2007 Financial Review**

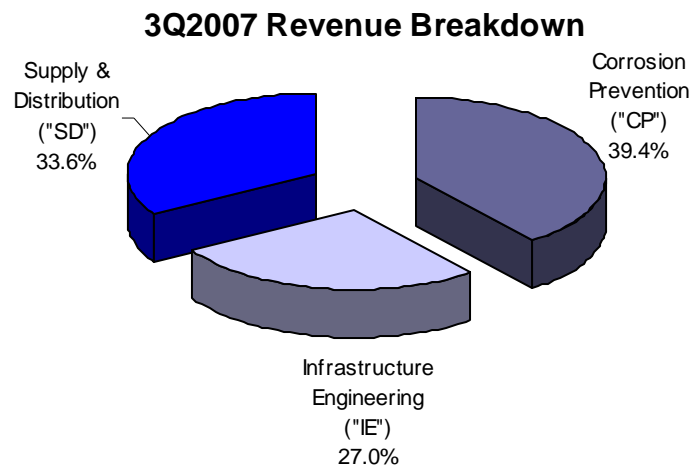
The Group's revenue rose by 35% from S\$52.8 million in 9M2006 to S\$71.1 million in 9M2007. This has exceeded the total revenue of S\$70.6 million achieved in FY2006. The gross profit increased by 23% to S\$17.1 million and the

profit after tax increased by 151% to S\$6.8 million year on year. The increase in the Group's revenue was mainly attributable to the securing of higher value projects from Infrastructure Engineering ("IE") division and improved sales performance from the Supply and Distribution ("SD") division.

**BKM's** net profits attributable to shareholders increased by 64% from S\$2.7 million to S\$4.4 million for 9M2007, year on year. The improved performance was due to the rising marine and offshore oil and gas activities while maintaining administrative, selling and distribution expenses.



### 3Q2007 Segmental Review



Revenue from the Corrosion Prevention (“CP”) division increased by S\$0.73 million from S\$7.6 million in 3Q2006 to S\$8.3 million in 3Q2007. This was due to the contributions from **BKM**’s newly incorporated subsidiaries (which provide auto-blasting services) and the increase in revenue from operations in Batam, Indonesia.

Revenue from the IE division increased by S\$1.59 million from S\$4.1 million in 3Q2006 to S\$5.7 million in 3Q2007. The increase in revenue was due to the contributions from the conversion and upgrading works of a Floating, Production, Storage and Offloading (“FPSO”) vessel in Indonesia.

The increase in shipyard and rig building activities also had a positive effect on our SD division, which in turn led to an increased in demand for the Group’s hardware products. As a result, the SD division’s revenue increased by S\$0.6 million from S\$6.4 million in 3Q2006 to S\$7.1 million in 3Q2007.

### **Growth Prospects**

In June 2007, the Group successfully acquired the 30-year leasehold waterfront land of approximately 32.8 hectare in Batam, Indonesia at a purchase consideration of approximately S\$1.87 million. With the completion of the yard in the second half of 2008, the production capacity of **BKM**’s IE division will be significantly increased.

***“We are pleased to report a good set of results for our shareholders. We remain optimistic on the outlook for the marine, offshore oil and gas sectors, and the Group will do its utmost to capitalise on the many opportunities available. With our new yard in Batam, we believe that the IE division has good growth potential due to the large number of shipbuilding and rig building projects undertaken by both local and Batam shipyards.”***

**Mr Chua Beng Kuang (蔡明光), Managing Director of BKM**

The 9M2007 results are in line with the Group’s forecast that its financial performance is expected to be better than the last financial year. Barring any

unforeseen circumstances, the Group expects to continue its growth momentum into 4Q2007.

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### **About Beng Kuang Marine Limited**

Beng Kuang Marine Limited (“BKM”) and its subsidiaries (the “Group”) are established providers of Corrosion Prevention (“CP”) services, Infrastructure Engineering (“IE”) services, as well as the Supply and Distribution (“SD”) of hardware equipment and tools to the marine and offshore oil and gas industries. The CP and SD divisions have always been the main revenue drivers of the Group. However, with the rapid growth in shipbuilding and rig building projects, BKM expects the IE division to be a key growth driver in the future. For the IE division, BKM provides turnkey engineering services from planning, project management to implementation involving fabrication, corrosion prevention, testing, installation and pre-commissioning of steel work modules and structures for customers in the oil and gas industry. Recently, with the new acquisition of Water and Environmental Technologies (WET) Pte Ltd, BKM will be looking at business opportunities to expand the new Environmental and Resource (“ER”) division.

For more information, please refer to the website, [www.bkmgroupp.com.sg](http://www.bkmgroupp.com.sg)

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Issued for and on behalf of Beng Kuang Marine Limited  
**By Financial PR Pte Ltd**

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